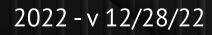
# Style Guide Maintaining the Brand





# Importance of Maintaining a Consistent Corporate Brand & Image

Your corporate identity should be considered one of your company's most precious assets. It should be guarded and protected as such. The cost of not doing so is confusion, loss of time and money, frustration and the potential loss of brand equity.

This usage guide ensures the protection of your corporate identity; documents the precise rules of usage that, if applied consistently, will protect your brand and the investment made in it. Strict adherence to these rules that govern corporate branding will establish brand equity—and permit all communications produced to take on a unified look and feel.



# TESTED. TRUSTED. ENGINEERED.

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Approved Company Descriptions

#### About S-5! (Long version) (116 WORDS)

Founded by a veteran metal roof expert, S-5! has been the leading authority on metal roof attachment solutions since 1992. S-5!'s zero-penetration clamps and lifetime brackets attach ancillary items to standing seam and exposed-fastened metal roofs respectively, while maintaining roof integrity and warranties. S-5! solutions are engineered for a variety of applications: snow retention, fall protection and wind performance systems, satellite dishes, solar arrays, signs/banners, light fixtures, stack/flue bracing, walkways, HVAC, lightning protection, equipment screens, conduit, condensate lines and more.

Made in the U.S.A., S-5!'s solutions have revolutionized the metal roofing industry and are now installed on more than 2 million metal roofs worldwide, providing strength and longevity never before seen. For more information, visit www.S-5.com.

#### About S-5! (Short version) (81 WORDS)

Founded by a veteran metal roof expert, S-5! has been the leading authority on metal roof attachment solutions since 1992. S-5!'s zero-penetration clamps and lifetime brackets attach ancillary items to standing seam and exposed-fastened metal roofs respectively, while maintaining roof integrity and warranties. Made in the U.S.A., S-5! solutions are engineered for a variety of roof-mounted applications and are now installed on more than 2 million metal roofs worldwide, providing strength and longevity never before seen. For more information, visit www.S-5.com.

#### About S-5! (Shortest version) (48 WORDS)

Founded by a veteran metal roof expert, S-5! has been the leading authority on metal roof attachment solutions since 1992. S-5!'s zero-penetration clamps and lifetime brackets attach ancillary items to standing seam and exposed-fastened metal roofs respectively, while maintaining roof integrity and warranties. For more information, visit www.S-5.com.

Approved Founder Descriptions

#### About Rob Haddock (31 WORDS)

S-5! CEO and Founder, Rob Haddock is a former contractor, award-winning roof-forensics expert, author, lecturer and building envelope scientist who has worked in various aspects of metal roofing for five decades.

#### About Rob Haddock (Solar Focused material only) (72 WORDS)

S-5! CEO and Founder, Rob Haddock is a former contractor, award-winning roof-forensics expert, author, lecturer and building envelope scientist who has worked in various aspects of metal roofing for five decades. Together with his son, Dustin, they co-invented, a rail-less direct-attach solar solution that provides a simple, secure method to "lay & play" PV modules with tested, engineered, cost-saving, attachment to the only roof type that outlasts the solar—the metal roof.

# Logo Usage

The Right Way

The Right Way™

In all instances, the The Right Way must be used:

- with the first letter of each word capitalized; <u>The Right Way</u>
- in its designated font, Arial and in italics.

The first and most prominent use of the mark *The Right Way*<sup>TM</sup> alone in a single document/website page must also be marked with the trademark symbol ( $^{TM}$ ).

Subsequent uses of *The Right Way* in paragraph copy do not need to include the trademark symbol (<sup>™</sup>).

When *The Right Way* is used alone (not combined with the S-5! mark), boldface is optional but preferred.

When appearing as part of the S-5! logo, such as shown below, *The Right Way* must also be used:

- in boldface
- but without the trademark symbol (<sup>™</sup>).



An exclamation point may only be added after *The Right Way*, when it falls at the end of sentence and only within context of paragraph copy and not as a general practice.

Example: Stop doing it the wrong way, when with S-5!, you can do it The Right Way!

# Logo Usage

Logo and Placement of The Right Way Slogan

When centering the logo, always center based on the characters "S-5!" and disregard the ®.



#### **Correct Alignment**



#### **Incorrect Alignment**







logo is used (i.e. dark/black background).







#### **Full Color Usage of Logo**

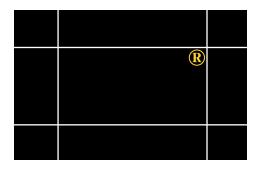
The full color treatment of the logo may not work when interacting with certain backgrounds and textures. When not practical, or when the colors will detract from the effectiveness of the brand, place the logo on a black rectangle.

Other options and treatments must be approved prior to use.

#### Logo Margin and Background Limitations

Clear areas or control margins have been established for the S-5! logo. The clear area around the logotype should be at least 50% of the height of the mark.

The S-5! logo should not be enclosed within a graphic shape or border for the purpose of enclosure, as this would be mistaken as part of the identity.





Centering the Logo

# **Slogans & Specific Product Spellings**

#### **Company Slogans**

- The Right Way (See page **7** for specific <sup>™</sup> and <sup>®</sup> designations)
- Tested. Trusted. Engineered. (Can be lowercase or uppercase)
- Testing. Production. Engineering. (Can be lowercase or uppercase)
- The Metal Roof Experts<sup>™</sup>
- · The world's leading authority on metal roof attachment solutions

#### **Product Slogans**

CanDuit<sup>™</sup> -

- Capital "C" and "D"
- "How do you attach pipes, conduit and other round objects to metal roofs? S-5! CanDuit!"

GRipperFix<sup>®</sup> -

- Font of "R" and "F" are made two-points bigger than remaining letters
- Arial font and Italicized
- Ripper Adjective. (Britain, Australia, slang) Very good; excellent; fantastic

# **GRIPPERFIX**<sup>®</sup>

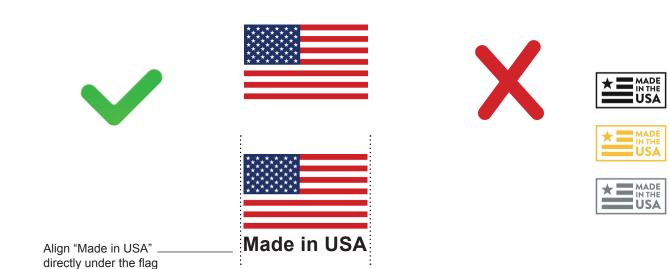
# Proper Use of the American Flag

#### Made in America and USA Flag

- Only use the official red, white and blue American flag
- Flag can be used with or without the "Made in USA" tagline

#### **Correct Flag Icon**

Appropriate to use with or without "Made in USA" tagline Incorrect Flag Icon No longer Use



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# **Headline and Body Fonts**

There are four accepted fonts for use in digital and print marketing copy: Arial, Myriad Pro, Helvetica and PT Sans.

#### **Headline Font**

#### **Arial Bold**

Arial Regular

Arial Italic

### **Body Copy**

**Myriad Pro Bold** 

Myriad Pro Regular

Myriad Pro Italic

Helvetica Neue Regular

Helvetica Neue Regular

Helvetica Neue Italic

**Sample Headline** 

Protect Your Insulated Metal Roof's Thermal and Moisture Barrier

#### Sample Body Copy

IMPs deliver energy savings, high R-values and protection against condensation. SnoBracket protects your IMP investment by securing into only the upper portion of the panel to prevent thermal bridging to the internal structure. Moreover, SnoBracket protects your roof with factory-applied, premium, closed-cell EPDM rubber gaskets, creating a positive seal against water intrusion.

#### Website Font (Headlines and Body Copy)

#### **PT Sans Bold**

PT Sans Regular

PT Sans Italic



When four-color printing is not possible, use of a two-color design is acceptable. Use the S-5! Gold Spot Color PMS 123 C and black for the two colors. Pantone inks will print a consistent color whereas CMYK may print differently on different print runs. See the next page for CMYK and RGB equivalents.



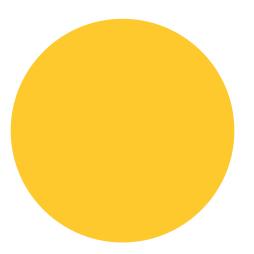


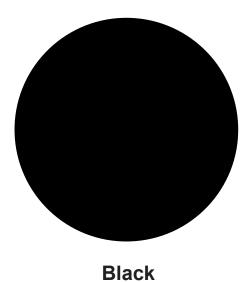
Spot

Black

# **Color Scheme**

**General Color Palette** 





Gold

Spot PANTONE 123C

CMYK 0 19 89 0

RGB 255 182 18

Hexadecimal #FDC82F

#FFCE34 (PRINT)

Spot	Black	
CMYK	0 0 0 100	
RGB	000	
Hexadecimal	#000000	

Rich Black to be used in printing when plain black gives insufficient coverage.

CMYK 40 60 0 100

# **Color Scheme** Website Color Palette Primary (Black) | #000000

Dark Gray | #414141

Gray | #BBBBBB

Light Gray | #F1F1F1

White | #FFFFFF

# **Use of Product Names**

When referring to S-5! products in written materials or online, always use the appropriate trademark symbols and registered symbols (as provided on pages **17-19**) with the product name upon first reference per published page/per website page. For the purposes of this style guide, S-5! defines first reference as the most obvious or prominent place on the page (where the eye is drawn to).

Additionally, always use descriptors with product names upon first reference, i.e., PVKIT® solar solution, ColorGard® snow guard system, S-5-S<sup>™</sup> clamp, ProteaBracket<sup>™</sup> attachment. The only exception is use of the company name S-5! ® (no descriptor required). However, do not use S-5! as a possessive noun, i.e., S-5!'s PVKIT.

Upon second and further references in written materials or online, you may use the product name without the trademark/registered mark symbols and without the descriptor, but you must distinguish the mark from surrounding text as noted below, i.e., PVKIT, ColorGard and ProteaBracket. For a complete list of appropriate descriptors with associated products, see pages **20-23**.

Do not use product names in plural form, i.e., SnoRails, SnoFences, SnowFeet

#### **Distinguishing Marks from Surrounding Text**

Upon second and further references, per published page, always display marks in a distinctive manner by setting them apart from surrounding text such as using capital letters, italics, bold, color or quotation marks, i.e., ColorGard, ProteaBracket. Some S-5! products are in all caps so that addresses this concern for those products, i.e., PVKIT, PVKONCEAL. See page **17-19** for appropriate capitalization of product names.

#### **Consistently Use Same Form of the Mark**

Ensure use of the mark is consistent. The mark must be used in the form it was filed/registered and should be used in the same way every time. For example, the marks "PVKIT" and "PVKONCEAL" should always be uses as one word and capitalized, not partly capitalize, not two words and not with hyphens.

#### Again, see page 20-23 for appropriate descriptors with associated product names.

# **Trademark and Registered Symbols**

Here are the correct Registered (<sup>®</sup>) and Trademark (<sup>™</sup>) symbols that correspond with each S-5! product. All products are listed by solution.

Snow Retention	Solar	Utility	Brackets
ColorGard®	CanDuit™	GRipperFix®	CorruBracket™
ColoGard <sup>®</sup> Punched			CorruBracket™ 100T
ColorGard <sup>®</sup> UnPunched	direct-attach™		CorruBracket™ 500T
ColorGard <sup>®</sup> Splice			
DualClip™ II			CorruBracket™ 100T PV
DualClip™ III	PVKIT <sup>®</sup> EdgeGrab		CorruBracket™ 500T PV
DualGard™			ProteaBracket™
DualPipe™ DualPipe™ End Cap & Collar	PVKIT <sup>®</sup> MidGrab		RibBracket™ I-V
NEX <sup>®</sup> pipe			RibBracket™
S-5-ASF™	PVKONCEAL™		RibBracket™ I
S-5-AE™	SolarFoot™		
S-5-BSF™			RibBracket™ II
S-5-BE™	S-Timator™		RibBracket™ III
SnapClip™ II			RibBracket™ IV
SnapClip™ III			RibBracket™ V
SnoClip™ II			SnoBracket™
SnoClip™ III			
SnoFence™ SnoPost™			SnoBracket™ RB
SnoPost™ B			SnoBraket™ TB
SnoPost™ BE			SolarFoot™
SnoPost™ E			TrapBracket™
SnoRail™			TrapBracket™ 2.0
VersaClip™			
VersaClip™ Long			VersaBracket™
X-Clip™ II			VersaBracket™ 47
X-Clip™ III			VersaBracket™ 67
X-Gard™ 1.0			
X-Gard™ 2.0			
X-Gard™ End Cap			
VersaGard™ VersaGard™ V			
			17

# Trademark and Registered Symbols (Continued...)

Here are the correct Registered (<sup>®</sup>) and Trademark (<sup>™</sup>) symbols that correspond with each S-5! product. All products are listed by solution.

Clamps	Wind	Inserts
S-5-B™	WindClamp™	S-5-GX™ 10
S-5-B™ Mini	  WindClamp™ DL	S-5-GX™ 50
S-5-E™		
S-5-E™ Mini	WindClamp™ UD	S-5-GXM™ 10
S-5-EF™	WindClamp™ 2X	S-5-GXM™ 50
S-5-FA™		
S-5-H™		S-5-KHD™ 3"
S-5-H™ Mini		S-5-KHD™ 6"
S-5-H90™		
S-5-K Grip™		
S-5-K Grip™ Mini		
S-5-K Grip™ Snow		
S-5-KHD™		
S-5-MX™ Mini		
S-5-N™		
S-5-N™ Mini		
S-5-N™ 1.5		
S-5-N™ 1.5 Mini		
S-5-NH™ 1.5		
S-5-NH™ 1.5 Mini		
S-5-Q™		
S-5-Q™ Mini		
S-5-R465™		
S-5-R465™ Mini		
		18

# Trademark and Registered Symbols (Continued...)

Here are the correct Registered (<sup>®</sup>) and Trademark (<sup>™</sup>) symbols that correspond with each S-5! product. All products are listed by solution.

Clamps (Continued)
S-5-S™
S-5-S™ Mini
S-5-SS™
S-5-SS™ Mini
S-5-T™
S-5-T™ Mini
S-5-U™
S-5-U™ Mini
S-5-USF™
S-5-V™
S-5-V™ Mini
S-5-Z™
S-5-Z™ Mini
S-5-ZF™
S-5-ZH™

# **Descriptors Upon First Reference**

Always use descriptors with product names upon first reference per published page/per website page. S-5! defines first reference as the most obvious or prominent place on the page (where the eye is drawn to). Upon second and further reference, drop descriptors, trademarks and registered marks.

Snow Retention	Solar	Brackets
ColorGard <sup>®</sup> snow guard system	CanDuit™ clamp	CorruBracket™
ColorGard <sup>®</sup> Punched crossmember	direct-attach™ solar mount	attachment CorruBracket™ 100T
ColorGard <sup>®</sup> UnPunched crossmember	PVKIT <sup>®</sup> solar solution	attachment
ColorGard <sup>®</sup> Splice	PVKIT <sup>®</sup> EdgeGrab	CorruBracket™ 500T attachment
DualClip™ II accessory	PVKIT <sup>®</sup> MidGrab	CorruBracket™ 100T PV attachment
DualClip™ III accessory	PVKONCEAL™ module skirt	CorruBracket™ 500T PV
DualGard™ snow guard system	SolarFoot™ attachment	attachment ProteaBracket™ attachment
DualPipe™ crossmember	S-Timator™ solar calculator	RibBracket™ I-V attachment
DualPipe™ End Cap & Collar		RibBracket™ attachment
NEX <sup>®</sup> pipe crossmember		RibBracket™ I attachment
S-5-ASF™ clamp		RibBracket™ II attachment
S-5-AE™ clamp		RibBracket™ III attachment
S-5-BSF™ clamp		RibBracket™ IV attachment
S-5-BE™ clamp		RibBracket™ V attachment
SnapClip™ II accessory		
SnapClip™ III accessory		
SnoClip™ II accessory		
SnoClip™ III accessory		20

# **Descriptors Upon First Reference (Continued...)**

Always use descriptors with product names upon first reference per published page/per website page. S-5! defines first reference as the most obvious or prominent place on the page (where the eye is drawn to). Upon second and further reference, drop descriptors, trademarks and registered marks.

Snow Retention (Cont)	Utility	Brackets (Cont)
SnoFence™ snow guard system	<i>GRipperFix</i> <sup>®</sup> utility mounting system	SnoBracket™ attachment
SnoPost™ attachment	System	SnoBracket™ RB attachment
SnoPost™ B attachment		SnoBracket™ TB attachment
SnoPost™ BE attachment		SolarFoot™ attachment
SnoPost™ E attachment		TrapBracket™ attachment
		TrapBracket™ 2.0 attachment
SnoRail™ snow guard system		VersaBracket™ attachment
VersaClip™ accessory		VersaBracket™ 47 attachment
VersaClip™ Long accessory		VersaBracket™ 67 attachment
X-Clip™ II accessory		
X-Clip™ III accessory		
X-Gard™ 1.0 clamp		
X-Gard™ 2.0 clamp		
X-Gard™ End Cap attachment		
VersaGard™ bracket		
VersaGard™ V bracket		
		21

# **Descriptors Upon First Reference (Continued...)**

Grouped by Solution

Clamps	Wind
S-5-B™ clamp	WindClamp™ external seam clamp
S-5-B™ Mini clamp	WindClamp™ DL external seam clamp
S-5-E™ clamp	WindClamp™ UD external seam clamp
S-5-E™ Mini clamp	WindClamp™ 2X external seam clamp
S-5-EF™ clamp	
S-5-FA™ clamp	
S-5-H™ clamp	
S-5-H™ Mini clamp	
S-5-H90™ clamp	
S-5-K Grip™ clamp	
S-5-K Grip™ Mini clamp	
S-5-K Grip Snow™ clamp	
S-5-KHD™ clamp	
S-5-MX™ Mini clamp	
S-5-N™ clamp	
S-5-N 1.5™ clamp	
S-5-NH 1.5™ clamp	
S-5-NH 1.5™ Mini clamp	
S-5-Q™ clamp	
S-5-Q™ Mini clamp	
	22

# **Descriptors Upon First Reference (Continued...)**

Grouped by Solution

Clamps	Inserts
S-5-R465™ clamp	S-5-GX™ 10 insert
S-5-R465™ Mini clamp	S-5-GX™ 50 insert
S-5-S™ clamp	S-5-GXM™ 10 insert
S-5-S™ Mini clamp	S-5-GXM™ 50 insert
S-5-SS™ clamp	S-5-KHD™ 3" insert
S-5-SS™ Mini clamp	S-5-KHD™ 6" insert
S-5-T™ clamp	
S-5-T™ Mini clamp	
S-5-U™ clamp	
S-5-U™ Mini clamp	
S-5-USF™ clamp	
S-5-V™ clamp	
S-5-V™ Mini clamp	
S-5-Z™ clamp	
S-5-Z™ Mini clamp	
S-5-ZF™ clamp	
S-5-ZH™ clamp	
	23

# **Image and Text Notation Rules**

Punctuation as it pertains to placement around "S-5!"

• If S-5! falls at the end of a sentence/question, no further punctuation is required after the exclamation point.

#### References for Domestic and International Markets

- DOMESTIC (Imperial): Use a decimal point in numbers (e.g. 4.25")
- INTERNATIONAL (Metric): Use a comma in numbers (e.g. 107.95 mm)

#### Units of Measure

• Always insert a space between a number and its unit of measure (i.e. 60 mm)

#### Place Values - Always put a zero before a decimal point

• If there is not a number before the decimal point (i.e. in the "ones" place value), a zero needs to be put in for clarification (e.g. .98 should be written as 0.98).

## Sample Product Sheet (Brochure)



Product title should be printed with the appropriate <sup>™</sup> or <sup>®</sup> on the right-hand side of brochure in bold text and in S-5! gold.

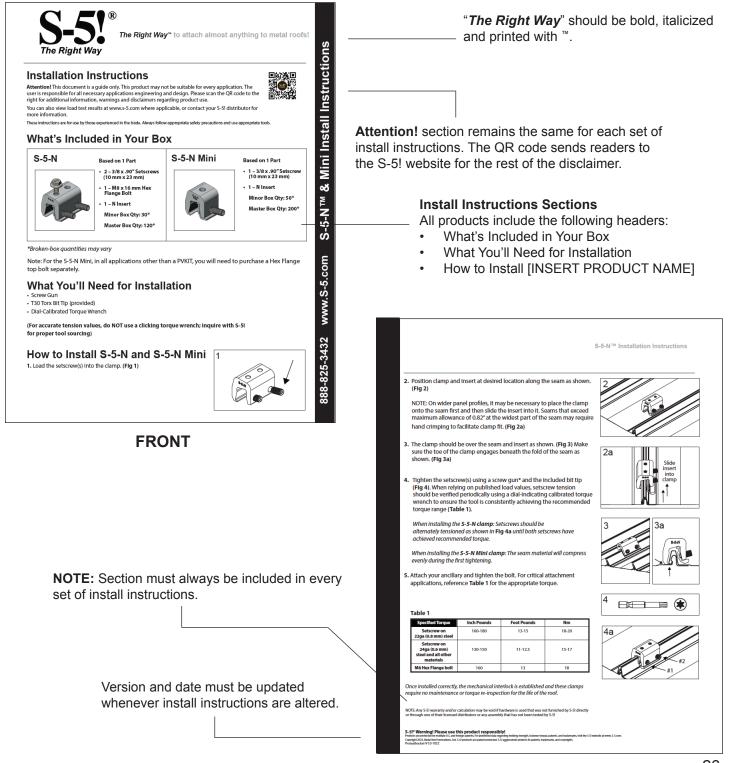
ONLY use the official red, white and blue

BACK

ith 1.22" (31 i

vith 1\*(25.4 mm orizontal top d Metl-Span LS-36

### Sample Product Install Sheet



BACK

